



*Building Companies. One Placement at a Time.*

*Our client seeks:*

### **CLINICAL PRODUCT ASSOCIATE**

The **Clinical Product Associate** will report to the Product Manager, Clinical Transaction Services Development. The Clinicals team is currently creating a product designed to make providers' lives easier, and includes such service lines as fax/document management, data entry, order/results management, coding guidance and patient population management for health maintenance/disease management, etc. The ultimate goal is to increase the quality of care while simultaneously increasing cashflow to the provider's office-- i.e., whatever product we create must have a strongly positive ROI. The Clinical Product Associate will be principally responsible for supporting EDI operations as well as growing the EDI offering.

#### **Responsibilities may include, but are not limited to:**

- Project management of clinical EDI-related initiatives, including lab order interfaces, lab result interfaces, e-prescribing, e-drug history and pharmacy eligibility;
- Designing and documenting processes and procedures for ongoing data maintenance;
- Researching trading partner technical and functional requirements;
- Investigating issues related to clinical electronic data interchange;
- Other duties as necessary to help launch a new product.

#### **Qualifications**

- 2+ years experience participating in healthcare EDI project management (clinical experience is preferred but not mandatory);
- Excellent written and verbal skills;
- Avid attention to detail;
- A positive attitude, and a healthy sense of humor;
- (S)he must be comfortable with a cycle of continuous experimentation, where hypotheses are made, tested, and discarded on a weekly or even daily basis;
- Experience with lab or pharmacy workflows is a plus;
- Knowledge of HL7, ANSI X12 transactions and/or NCPDP is a plus.

#### **Required of All Employees of the Clinicals Department:**

- Skills necessary to obtain athena-certified trainer level knowledge and complete understanding of the latest version of the athenaNet application;
- Solid understanding of revenue cycle management;
- Solid mastery of clinical and administrative physician practice operations;
- Solid understanding of the implementation process and the various interdependencies between operations and technology, both internal and external;
- Solid mastery of the different Product Types and Service Offerings;
- Solid mastery of training techniques and other client-facing skills;
- Solid understanding of internal operations and their support of and service to clients;
- High level understanding of the intranet and other internal operations systems at athenahealth;
- Understanding of an ASP model as it relates to a practice management system;

- Mastery of Microsoft Office applications, including Outlook, Excel, and Word; proficiency with PowerPoint and Access; and an understanding of Visio;
- Strong data collection and financial analysis abilities with regard to benchmarking information and practice management operational assessments;
- Strong ability to identify potential issues and participate in their resolution;
- Excellent problem solving and investigative skills;
- Excellent organization and time management skills;
- Excellent client-facing skills and the ability to simultaneously champion the cause of the client and serve as an athenahealth advocate.

**FOR MORE INFO CONTACT:**

**WALT MEDINA, CPC**  
**Executive Recruiter / Healthcare Practice**  
**Toll Free: (888) 276-2930**  
**Fax: (860) 613-2281**  
**E/Mail: [Wm@WaltMedina.Com](mailto:Wm@WaltMedina.Com)**

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◆ 871 NEWFIELD ST ◆ SUITE G ◆ MIDDLETOWN, CT 06457 ◆ P/860-613-2211 ◆ F/860-613-2281  
[WM@WALTMEDINA.COM](mailto:WM@WALTMEDINA.COM)